



# TAX & LEGAL ASSISTANCE IN BULGARIA AND ITALY

# Please save and print a copy of this reference sheet for possible future needs

### Please inquiry through BULGARIA DESK:



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Bulgarian English German

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### TAX & LEGAL ASSISTANCE IN BULGARIA



Get advantage of the most proper tax & legal assistance through our law firms.

#### Legal disputes

Tax disputes

Administrative disputes against authorities

Legal credit collection

Interventions in enforcement procedures for expropriation

Civil, commercial, corporate and competition law

Specialistic legal assistance (contractual, legal due diligence, ecc.)

Sales agreements, domestic and international

Distribution agreements, supply and agency agreements

Privacy and personal data protection

Legal assistance for the creation and termination of employment

Licence and technology transfer agreements

Patents, trademarks, know how

Unfair competition

Insolvency proceedings and assistance to/against insolvent firms

Restructuring, in court and out-of-court

Family law, wills and estates

Court and in arbitration proceedings

Legal settlement agreements and in litigation proceedings

# **Bulgaria Embassy and Consulates in Italy**

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### Please inquiry through ITALY DESK:

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### **TAX & LEGAL ASSISTANCE IN ITALY**



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### **EXTENSIVE BUSINESS SUPPORT IN ITALY**



A full set of qualified skills available, including corporate executive support to run businesses.

# **CORPORATE FINANCE AND TRANSACTIONS**

Afford business, financial and legal due diligence, get full support to identify target firms available for acquisition, perform M&A deals, facilitate post-deal integration and set-up joint-ventures.

## **REAL ESTATE**

Reliable support to afford real estate investments and divestments, including legal and financing assistance.

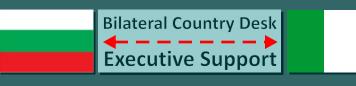
# FINANCIAL AND INVESTMENT ADVISORY

Undertake investments in Italy, including operational support, advisory and legal assistance.

### AUDI

Monitor and safeguard your business units, projects and investments in Italy.





# **EXPLOIT OUR ONE-STOP SOLUTIONS TO HELP YOUR BUSINESS IN ITALY**

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### **CORPORATE EXECUTIVE SUPPORT**

Full corporate executive support for management and financial positions, as well as coverage of board positions.

#### Management

 ${\bf Executive\, support\, (result-driven\, operational\, assignments)}$ 

Interim and Temporary Management

Board Representation in participated companies

Execution of turnaround plans

Corporate and business reorganizations

Set-up and management of offices, branches and companies

Reorganization of family assets and properties

Management of participated units

Disposal of assets, equity stakes or business units Governance and

Business development and marketing plans execution

Competitors watch-dog

Membership in Management and Corporate Guidance Committees

Investors Relations positions
Transition Management and specific training to management

Ethics Compliance & Management



### **MANAGEMENT SEARCH & SELECTION**

Enjoy the most appropriate management for your business in Italy via executive search firms we work with.

Executive, Top and Middle management search & selection Support in hiring qualified local resources for management and financial positions

**Temporary Management** 



### **LEGAL ASSISTANCE**

Get advantage of the most proper legal assistance in Italy through our connections with law firms.

Legal disputes

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Administrative disputes against authorities

Legal credit collection

Interventions in enforcement procedures for expropriation

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Specialistic legal assistance (contractual, legal due diligence, ecc.)

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### **AUDIT**

Monitor and safeguard your business units, projects and investments in Italy.

Audit, coordination, supervisory and management of assets, business units, resources, projects and investments

### Please inquiry through ITALY DESK:

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Please feel free to contact us for assistance in Italy: thanks to our network of professionals, we are able to assist in most regions.

Corporate executive support and corporate finance advisory services are charged on a fixed/retainer fee + result-driven fee. Professional assistance and support are subject to fees as per prior quotation, accordingly to each individual case.

We do not act as commercial agents or intermediaries.



### CORPORATE FINANCE AND TRANSACTIONS

Afford business, financial and legal due diligence, get full support to identify target firms available for acquisition, perform M&A deals, facilitate post-deal integration and set up joint-ventures.

### M&A (Mergers and Acquisitions)

Acquisitions & sale of firms, businesses and shares Mergers and company divisions

Company transformations

EEIG, consortia and international joint-ventures Due diligence for extra-ordinary transactions

Assistance on post-deal integration

Research of businesses and shares to acquire

### **Company Sale & Extra-ordinary transactions**

Company Restructuring

Generational transitions

Company ratings and evaluations

Closing of seats and disposal of plants

Search prospect buyers for businesses for sale

Real estate investments and disposals

Bankruptcy proceedings and debt restructuring



# REAL ESTATE

Reliable support to afford real estate investments and divestments, including legal and financing assistance.

Commercial real estate and discovery of commercial locations Purchase and sale of commercial and industrial real estates Financing for the purchase of real estates Real estate development and special transactions



### FINANCIAL AND INVESTMENT ADVISORY

Undertake investments in Italy, including operational support, advisory and legal assistance.

### **Scouting and Research of Deals and Projects**

Scouting of target companies and investments Research of financing and partners for development Research of partners for international joint ventures Exploitation of intellectual property

# **Extra-ordinary Finance And Project Finance**

Capital increases and private equity transactions

Leveraged and management buy out

Project Finance initiatives

Divestments of large industrial plants and equipments