

## TAX & LEGAL ASSISTANCE IN BULGARIA AND ITALY

Please save and print a copy of this reference sheet for possible future needs

Please inquiry through BULGARIA DESK:



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Bulgarian  
English  
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Please inquiry through ITALY DESK:



First Contact: **Fulvio Graziotto**  
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Italian  
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### TAX & LEGAL ASSISTANCE IN BULGARIA

Get advantage of the most proper tax & legal assistance through our law firms.



Legal disputes  
Tax disputes  
Administrative disputes against authorities  
Legal credit collection  
Interventions in enforcement procedures for expropriation  
Civil, commercial, corporate and competition law  
Specialistic legal assistance (contractual, legal due diligence, ecc.)  
Sales agreements, domestic and international  
Distribution agreements, supply and agency agreements  
Privacy and personal data protection  
Legal assistance for the creation and termination of employment  
Licence and technology transfer agreements  
Patents, trademarks, know how  
Unfair competition  
Insolvency proceedings and assistance to/against insolvent firms  
Restructuring, in court and out-of-court  
Family law, wills and estates  
Court and in arbitration proceedings  
Legal settlement agreements and in litigation proceedings



### TAX & LEGAL ASSISTANCE IN ITALY

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Restructuring, in court and out-of-court  
Family law, wills and estates  
Court and in arbitration proceedings  
Legal settlement agreements and in litigation proceedings

### Bulgaria Embassy and Consulates in Italy

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E-mail: embassy@bulemb.it ambulroma@yahoo.it  
Web Site: www.mfa.bg/embassies/italy/setlang/en



### EXTENSIVE BUSINESS SUPPORT IN ITALY

A full set of qualified skills available, including corporate executive support to run businesses.



### CORPORATE FINANCE AND TRANSACTIONS

Afford business, financial and legal due diligence, get full support to identify target firms available for acquisition, perform M&A deals, facilitate post-deal integration and set-up joint-ventures.

### REAL ESTATE

Reliable support to afford real estate investments and divestments, including legal and financing assistance.

### FINANCIAL AND INVESTMENT ADVISORY

Undertake investments in Italy, including operational support, advisory and legal assistance.

### AUDIT

Monitor and safeguard your business units, projects and investments in Italy.

## EXPLOIT OUR ONE-STOP SOLUTIONS TO HELP YOUR BUSINESS IN ITALY

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### CORPORATE EXECUTIVE SUPPORT

Full corporate executive support for management and financial positions, as well as coverage of board positions.

#### Management

Executive support (result-driven operational assignments)  
Interim and Temporary Management  
Board Representation in participated companies  
Execution of turnaround plans  
Corporate and business reorganizations  
Set-up and management of offices, branches and companies  
Reorganization of family assets and properties  
Management of participated units  
Disposal of assets, equity stakes or business units  
Governance and Business development and marketing plans execution  
Competitors watch-dog  
Membership in Management and Corporate Guidance Committees  
Investors Relations positions  
Transition Management and specific training to management  
Ethics Compliance & Management



### MANAGEMENT SEARCH & SELECTION

Enjoy the most appropriate management for your business in Italy via executive search firms we work with.

Executive, Top and Middle management search & selection  
Support in hiring qualified local resources for management and financial positions  
Temporary Management



### LEGAL ASSISTANCE

Get advantage of the most proper legal assistance in Italy through our connections with law firms.

Legal disputes  
Tax disputes  
Administrative disputes against authorities  
Legal credit collection  
Interventions in enforcement procedures for expropriation  
Civil, commercial, corporate and competition law  
Specialistic legal assistance (contractual, legal due diligence, ecc.)  
Sales agreements, domestic and international  
Distribution agreements, supply and agency agreements  
Privacy and personal data protection  
Legal assistance for the creation and termination of employment  
Licence and technology transfer agreements  
Patents, trademarks, know how  
Unfair competition  
Insolvency proceedings and assistance to/against insolvent firms  
Restructuring, in court and out-of-court  
Family law, wills and estates  
Court and in arbitration proceedings  
Legal settlement agreements and in litigation proceedings



### AUDIT

Monitor and safeguard your business units, projects and investments in Italy.

Audit, coordination, supervisory and management of assets, business units, resources, projects and investments

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Email: **fgraziotto@bizadit.it**



Please feel free to contact us for assistance in Italy: thanks to our network of professionals, we are able to assist in most regions.

Corporate executive support and corporate finance advisory services are charged on a fixed/retainer fee + result-driven fee. Professional assistance and support are subject to fees as per prior quotation, accordingly to each individual case. We do not act as commercial agents or intermediaries.



### CORPORATE FINANCE AND TRANSACTIONS

Afford business, financial and legal due diligence, get full support to identify target firms available for acquisition, perform M&A deals, facilitate post-deal integration and set up joint-ventures.

#### M&A (Mergers and Acquisitions)

Acquisitions & sale of firms, businesses and shares  
Mergers and company divisions  
Company transformations  
EEIG, consortia and international joint-ventures  
Due diligence for extra-ordinary transactions  
Assistance on post-deal integration  
Research of businesses and shares to acquire

#### Company Sale & Extra-ordinary transactions

Company Restructuring  
Generational transitions  
Company ratings and evaluations  
Closing of seats and disposal of plants  
Search prospect buyers for businesses for sale  
Real estate investments and disposals  
Bankruptcy proceedings and debt restructuring



### REAL ESTATE

Reliable support to afford real estate investments and divestments, including legal and financing assistance.

Commercial real estate and discovery of commercial locations  
Purchase and sale of commercial and industrial real estates  
Financing for the purchase of real estates  
Real estate development and special transactions



### FINANCIAL AND INVESTMENT ADVISORY

Undertake investments in Italy, including operational support, advisory and legal assistance.

#### Scouting and Research of Deals and Projects

Scouting of target companies and investments  
Research of financing and partners for development  
Research of partners for international joint ventures  
Exploitation of intellectual property

#### Extra-ordinary Finance And Project Finance

Capital increases and private equity transactions  
Leveraged and management buy out  
Project Finance initiatives  
Divestments of large industrial plants and equipments